

## Bank overdraft problems for furniture firm



View video clip:

<http://news.bbc.co.uk/1/hi/england/7475672.stm>

### Questions

What industry sector does Emscote Furniture operate in?

What is meant by the term “management buy-out”?

How has Debbie financed much of the investment in her business?

Looking at the video clip of the factory, identify two main areas in which cash is invested in the business

### Extension questions:

Emscote operates in a niche segment of the furniture market – list two advantages and disadvantages of operating in a niche

Visit the Emscote Furniture website

(<http://www.emscotefurniture.co.uk/aboutus.htm>) and briefly describe the key entrepreneurial characteristics of Debbie